



*“Real integrity is doing the right thing, knowing that nobody’s going to know whether you did it or not.”*

✉ [jaye@inquestconsulting.com](mailto:jaye@inquestconsulting.com)

 Find me on LinkedIn

#### Jaye is an expert in:

---

- + Diversity & Inclusion
- + Leadership Development
- + Coaching
- + Team Building
- + Sales Development

## Jaye Hicks

### Jaye is a Senior Consultant at inQUEST.

Jaye partners with organizations to create and deliver learning solutions that support business strategies and increase sales, productivity and business profitability. Drawing on seventeen years of global learning and development experience, she knows what works and uses those insights to create interactive environments that support adult learning.

As a Senior Consultant at inQUEST, Jaye brings her passionate, dynamic and humorous style to her speaking engagements and client partnerships. She is also known for her work in diversity & inclusion, management development, coaching, team building, and sales development.

*Jaye received her B.S. from University of Pittsburgh in business education. She is certified in curriculum design, Myers Briggs Assessments, Diversity & Inclusion and various consultative selling methodologies. Jaye currently serves on the Board of Directors for the Georgia King’s AAU basketball team and The University of Pittsburgh’s African American Alumni Association.*

Previously the Head of Global Sales Learning & Development at Equifax, she led a training team of training consultants, created a structured program for new hires and instituted a turnkey Learning Management System (LMS) to accommodate global online training programs - resulting in a 20% reduction of training expenses and facilitation time.

Prior to Equifax, she held a myriad of sales management and consulting roles at Siebel, Korn Ferry, Holden International and Coca Cola.



#### About inQUEST

We are a collective of thought leaders that help organizations bring people together to ignite innovation and drive results. Visit [inquestconsulting.com](http://inquestconsulting.com)